



DEPARTMENT OF BIOTECHNOLOGY  
Ministry of Science & Technology  
Government of India



Biotechnology Industry Research Assistance Council  
(A Govt. of India Enterprise)




# Global Bio-India 2021

Transforming Lives  
Biosciences to Bioeconomy

1-3 March 2021  
Digital Platform

 **SWITZERLAND  
GLOBAL  
ENTERPRISE**  
enabling new business

 Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra  
  
Consulate General of Switzerland  
**Swiss Business Hub India**

swissnex   
India  
Consulate General of Switzerland



**Swiss-Indian Chamber of Commerce**

Biotechnology sector is recognized as the key driver for contributing to India's USD 5 Trillion economy target by 2024. As India progresses on this transformational journey, Global Bio-India 2021, the largest Bio event, would showcase opportunities in Indian Biotechnology sector to the world.

Department of Biotechnology (DBT), Ministry of Science & Technology, Government of India and its Public Sector Undertaking, Biotechnology Industry Research Assistance Council (BIRAC) are organizing Global Bio-India 2021, a mega international congregation of biotechnology stakeholders, including international bodies, regulatory bodies, Central and State Ministries, SMEs, large industries, bioclusters, research institutes, investors, and the startup ecosystem.

## Destination India

# 1 Supplier of DPT, BCG and measles vaccines globally

# 2 Producer of BT cotton globally

# 3 Producer of the recombinant Hepatitis B vaccine

2<sup>nd</sup> Highest number of US Food & Drug Administration (USFDA) - approved manufacturing plants outside the US

3500+ Startups

3<sup>rd</sup> Largest biotech destination in the Asia Pacific Region

3% Share in the global biotechnology industry

100+ Biotechnology incubators

## Who should attend?



Bio-Pharma



Bio-Agri



Bio-Industrial



Bio-Energy



Bio-Services



Medtech

- | Large Industries, SMEs, Startups, Entrepreneurs, Innovators in Bio-Pharma, Bio-Agri, Bio-Industrial, Bio-Energy, Bio-Services, Med-Tech, Bio-IT, CROs, and CMOs
- | Enterprises looking for business partners and distributors in India and other global markets
- | Investors seeking opportunity to invest in Biotechnology Sector
- | International and Domestic Public officials, Regulatory agencies, Patenting offices, Clinicians, Bio-engineers, Translational Research Institutions, Technology Transfer Offices, Experts and Mentors
- | International Biotechnology Industry Associations

# Virtual event at a glance

<b>50+</b> Countries	<b>200+</b> Exhibitors	<b>5000+</b> Delegates	<b>1000+</b> Startups
<b>B2B, B2G</b> <b>G2G</b> Meetings	<b>Media</b> Interaction	<b>Policy</b> Dialogues	<b>Bio-Partnering</b>
<b>CEO</b> Roundtable	<b>Global</b> Regulators Meet	<b>Investors</b> Roundtable	<b>State</b> <b>Connect</b> Roundtable
<b>Ministries &amp;</b> <b>Departments'</b> Pavilion	<b>Start-up</b> <b>Biotechnology</b> Grand Challenge Program	<b>Workshops/</b> Bootcamp	<b>Startup</b> Pavilion

# Key-Objectives

- ▶ Bio-Partnering, Policy Discussions, CEO's plans for India & asks from India.
- ▶ Showcase and identify key biotechnological innovations, products, services, technologies from national and international companies, start-ups and research institutes
- ▶ Identify funding and collaboration opportunities for research and development
- ▶ Explore licensing options for existing products
- ▶ Attracting major contract projects from international companies as well as major global venture funding into India
- ▶ Create platforms for new idea evaluation and investments
- ▶ Opportunity for Indian State Governments to attract foreign investment into their respective States
- ▶ Discuss key trends and policy interventions across all sub-sectors including bio-pharma, bio-agriculture, bio-industrial, bio-energy, bio-manufacturing, bio-services etc. and establish takeaways
- ▶ Connect Indian Biotech ecosystem with international ecosystem
- ▶ Learning platform experience of other successful geographies and companies
- ▶ Facilitate interactions of research institutions with the industry

# A billion reasons to invest in India

India's Bioeconomy of

**USD 70 Bn**

in 2020 is expected to grow to

**USD 150 Bn**

by 2025

**100+**

Incubators &

**200+**

Biotech Research and Teaching Institutions

**3500+**

Biotech Startups to grow upto

**10,000+**

by 2025

**800+**

Core Biotech Companies

**48<sup>th</sup>**

rank in Global Innovation Index

**#1**

EOD Ranking in South Asia

# Why Exhibit

<b>Personal Networking Opportunity</b>	<b>Get Hold of Investors</b>	<b>Global Presence</b>	<b>Branding among International Players</b>
<b>Enhancing product portfolio-Access to Innovations</b>	<b>5000+ delegates covering industry leaders, influencers, innovators, future partners and investors</b>	<b>Marketing Partnerships</b>	<b>Funding Opportunities</b>

## Standard Booth & Bio Partnering

<b>Large Industry</b>	<b>INR 10,000 USD 150</b>	<b>For 4 Accounts BioPartnering</b>
<b>MSME, BioIncubators Institute, Investors</b>	<b>INR 5000 USD 75</b>	<b>For 2Accounts BioPartnering</b>
<b>Startup, ResearchScientist, Entrepreneur</b>	<b>INR 2000 USD 30</b>	<b>For 1Accounts BioPartnering</b>

+ Taxes as applicable

# Sponsorship

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## Platinum

INR **5,00,000**  
USD **7000**

## Diamond

INR **3,00,000**  
USD **4200**

## Gold

INR **2,00,000**  
USD **3000**

## Silver

INR **1,00,000**  
USD **1500**

## Bronze

INR **50,000**  
USD **700**

## Country/State Partnerships

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### Partner Country

INR **10,00,000**  
USD **15000**

### Partner State

INR  
**1,00,000**

+ Taxes as applicable

# About Bio-Partnering

The Partnering system being used for powering the Bio-partnering at Global Bio-India is the top choice for several large format International life sciences events, Biopharma and Biotech companies. It uses state-of-the art processes to enable a smooth partnering experience. At the Global Bio-India, 3500 delegates representing a cross section of stake holder organizations from public and private sector are expected. A significant International presence from 50+ countries is expected.

<b>Large Industry</b>	INR 10,000 (USD 150)	Upto 4 accounts only
<b>MSME, BioIncubators Institute, Investors</b>	INR 5000 (USD 75)	Upto 2 accounts only
<b>Startup, Research Scientist, Entrepreneur</b>	INR 1000 (USD 25)	Upto 1 account only

## Bio-Partnering Steps

Creating your Organization  
and your profile

Marking your  
availability

Searching for Organizations  
to meet with

Sending and accepting  
meeting requests

Attending your meetings - Meeting  
will be of a fixed duration of 30 minutes

# Tentative Program

## Day 1

Date	Time	Hall-ATGC	Hall-RNA	Hall - DNA	
1 March 2021 (Monday)	3:00 pm - 4:00 pm	Inauguration of the Event			BioPartnering Virtual Meeting Rooms
	4:00 pm - 4:15 pm	Inauguration of the Exposition			
	4:15 pm - 6:30 pm	Atmanirbhar Bharat Conclave For India and the World (High Level Policy Dialogue) Science & Technology Policy Implementation - Release of National Biotechnology Development Strategy 2025 National Priorities, Success stories.			
	6:30 pm - 7:00 pm	Future Road Map	International Investors meet Investment trends in India   Challenges & Opportunities	MedTech Regulatory Workshop (by invite)	
		India Fight COVID The COVID-19 Vaccine Journey from Science to Delivery First-in-class   Bio-Manufacturing Additional focus: mRNA vaccine			
		Additional focus: mRNA vaccine			
7:30 pm - 8:45 pm					

Date	Time	Hall-ATGC	Hall-RNA	Hall - DNA	
2 March 2021 (Tuesday)	3:00 pm - 4:00 pm	Health Conclave (Medtech, JANCare, Ayushman Bharat)	Diagnostics - a success story		Investors' Virtual Rooms: Healtech/Medtech Virtual Zone Agritech Virtual Zone Growth Stage Companies Virtual Zone Social Impact solutions Virtual Zone
		Startup Conclave			
	5:00 pm - 6:00 pm	Launch of Bioeconomy Report   Announcement for PDCs Country Focus for ecosystem connect (Panel representing 5-7 countries)	Energy - Health Nexus (Clean Energy Conclave)		
		State Focus: Biotech Clusters			
	6:00 pm - 7:00 pm			Precision Medicine and Data-driven Life sciences (India-Sweden Partnership - by	
	7:00 pm - 8:00 pm	Women Entrepreneurs Conclave	Blue Economy		



### Day 3

Date	Time	Hall-ATGC	Hall-RNA	Hall - DNA	
3 March 2021 (Wednesday)	3:00 pm - 5:00 pm	Building Capacities for Future India Incubators   Technology Clusters   Urjit Clusters CONES   N-BRIC   SAHAJ	AMR & Neglected Diseases	Regulation and Policies for Global harmonization (by invite - CDSCO)	BioPartnering: Virtual Meeting Rooms
	4:30 pm - 6:00 pm	Agritech Conclave Kissan Hub   Agri Biotech Cluster	Building Entrepreneurial culture Grassroot Innovations for Societal Good (Bharat Ke SITARE, EYUVA)	National Biopharma Mission: Strengthening India's MedTech Prototyping, Testing & Scale-up Capabilities for an 'Atmanirbhar Bharat'	
	6:00 pm - 7:00 pm	Emerging Technologies Health   Synthetic Meat   Alternate Dairy Products   Reduction in Carbon Footprint   Efficient Manufacturing   Waste to Value	BIG LEAP (Early stage success stories)		
	7:00 pm - 8:30 pm	Valedictory and Award Ceremony Awards - Women entrepreneurs   Investment commitments to Startups   Announcements - New Initiatives Launch GLOBAL BIO-INDIA 2021 AWARD CEREMONY Product Launch - Startups E- inauguration of Facilities BIRAC's Innovators Awards Launch of New Initiatives			

# GLIMPSES OF 2019



# Organizer



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The Department of Biotechnology (DBT) is an Indian government Department set up in 1986 under the Ministry of Science and Technology facilitating research, capacity-building, technology and enterprise development in the field of biotechnology in the country. The DBT has 16 autonomous institutes all over the country working on R&D in frontier areas and two public sector undertakings promoting bio-entrepreneurship and commercialisation of technologies. In attaining its mission, the DBT actively collaborates with more than 20 countries globally and has enabled efforts of more than 15000 Indian scientists resulting in about 6000 key publications and IP; over 250 technologies.



# Organizer



Biotechnology Industry Research Assistance Council  
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BIRAC is a Section 8 "Not-for-profit Company" set up by Department of Biotechnology, under Ministry of Science & Technology, Government of India, as an interface agency to promote Industry-Academia interface. Mandate of BIRAC is to nurture and empower the Biotech Innovation Ecosystem in India. To serve various dimensions, BIRAC operates mainly in 3 verticals i.e. Investment schemes, Entrepreneurship Development & Strategic Partnerships. BIRAC works closely with all partners - National and International to leverage the strength and expertise, mobilize resources and extend the outreach of its activities for innovative affordable product development addressing the unmet need.



# Partner

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Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government and civil society, through advisory and consultative processes.

For 125 years, CII has been working on shaping India's development journey and, this year, more than ever before, it will continue to proactively transform Indian industry's engagement in national development.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with about 9100 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 288 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, livelihoods, diversity management, skill development, empowerment of women, and sustainable development, to name a few.

With the Theme for 2020-21 as Building India for a New World: Lives, Livelihood, Growth, CII will work with Government and industry to bring back growth to the economy and mitigate the enormous human cost of the pandemic by protecting jobs and livelihoods.

With 68 offices, including 10 Centres of Excellence, in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 394 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

# Partner

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ABLE-Association of Biotechnology Led Enterprises is a not-for-profit pan-India forum that represents the Indian Biotechnology Sector. It was launched in April 2003, after industry leaders felt a need to form an exclusive forum to represent the Indian Biotechnology Sector. ABLE is a founding member of the International Council of Biotechnology Association (ICBA).

ABLE has approx. 250 members representing all verticals of the sector like agribiotech, biopharma, industrial biotech, bioinformatics, investment banks, Venture Capital firms, leading research and academic institutes, law firms, equipment suppliers and students.

The primary focus of ABLE is to help accelerate the growth of the Biotechnology sector in India to attain 100 billion USD by 2025, through partnering with the Central and State Governments in their biotechnology initiatives to deliver optimal policies and create a positive regulatory environment, encouraging entrepreneurship and investment, providing a platform for domestic and overseas companies to explore collaboration and partnerships, forging stronger links between academia and industry and by showcasing the strengths of the Indian biotech sector.

ABLE thus catalyses a symbiotic interface between the industry, the government, academic and research institutes and domestic and international investors.

ABLE's objective is to work in consensus with all stake-holders, towards ensuring an effective, enabling and supportive environment for the Indian biotechnology sector to substantially contribute to India's economic and social growth by providing access to affordable healthcare, food and clean and sustainable energy.

ABLE uses a multi-pronged strategy to deliver its objectives that includes Advocacy, Promoting entrepreneurship, industry-Academia linkages, International outreach through showcasing Indian public and private biotech sectors and Organizations at International fora, among others.

# Partner



Invest India is the National Investment Promotion and Facilitation Agency of India and act as the first point of reference for investors in India.

As the national investment promotion and facilitation agency, Invest India focuses on sector-specific investor targeting and development of new partnerships to enable sustainable investments in India. In addition to a core team that focuses on sustainable investments, Invest India also partners with substantial investment promotion agencies and multilateral organizations. Invest India also actively works with several Indian states to build capacity as well as bring in global best practices in investment targeting, promotion and facilitation areas.

Invest India, set up in 2009, is a non-profit venture under the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India.

Our Service Offerings:

### **Business Planning & Advisory**

- Policy and incentives advisory
- Market expansion strategy
- Expansion advisory

### **Strategy & Implementation**

- Market entry strategy
- JV and strategic partner search
- License and compliance advisory

### **Long-term Partnership**

- Expansion advisory
- Policy impact analysis
- Facilitation



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**Digital Platform**

**Global Bio-India Secretariat**

Make in India Cell

Biotechnology Industry Research Assistance Council

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Partner Country



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